



EASTERN UNIVERSITY, SRI LANKA

FOURTH YEAR FIRST SEMESTER EXAMINATION IN AGRICULTURE – 2005/2006

(December-2013)

CC4103: Career Development (2: 30/00)

EXTERNAL DEGREE

Answer **ALL** Questions

Time allowed: 02 hours

01)

- a. What do you understand by “**Personality**” and “**Personality Development**”?
- b. Define the characteristics of “**Assertive Personality**”?
- c. Discuss the ways for personality development?
- d. Outline the essential elements of a standard resume?

02)

- a. What do the terms “**Conflict**” and “**Conflict Management**” mean to you?
- b. Identify the **sources of conflict**.
- c. How do you manage conflict with **Superiors**?
- d. Discuss the **advantages and disadvantages** of conflict in an organization.

03)

- a. Describe the **good practices** which are followed in an organization for **effective time management**.

- b. Write a letter to the First Secretary, Overseas Educational Affairs, British High Commission, Colombo to get a printed guidelines/electronic guidelines to apply for student visa based on a scholarship offered by an organization in Sri Lanka.

04)

- a. What does the term "**Leadership**" mean to you?
- b. Briefly discuss the **New Leadership Theory**.
- c. Describe the **traits and skills** of a Leader.