

# EASTERN UNIVERSITY, SRI LANKA.

**First Year Second Semester Examination in BBA /BCOM 2016/2017  
(December 2018) (Proper/Repeat)**

Title of Paper

AUX 1021 Career Progression I

Index Number (Write very clearly)

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<u>Directions to Candidates</u>	<b>For Examiner's Use only</b>		
<p>1) Write on both sides of the paper. (2) write the Number of each question at the top of each page in the space provided (3) Cross out all rough work and blank pages. (4)Fasten any supplementary paper, books, outline maps etc. at the end of this book so that it may provide continuous reading matter to the examiner. (5) Do not tear off any part of this answer book. (6) In no circumstances must this book, used or unused be removed from the Examination hall by a Candidate (7) Any candidate who is found to be in possession of any written, printed or pictorial matter not authorized by the Registrar will be required to give an explanation in writing, may be excluded from the examination hall and will be reported to the Vice-Chancellor.</p>	Question No	Marks	
	Q <sub>1</sub>		
	Q <sub>2</sub>		
	Q <sub>3</sub>		
	Q <sub>4</sub>		
<u>For use of Candidates</u>			
Write here the NUMBERS OF THE ANSWER in the order in which they have been written.			
Number of books enclosed and any other annexure such as maps, graph paper etc.			
This book should be handed over personally to the invigilator. It should not be left behind on the desk.	<b>TOTAL</b>		

answer all questions.

Underline the correct answer in the MCO

Time: One Hour

- i) Super (1957) identified five stages of vocational development. They are:
- a. Beginning, awareness, establishment, maintenance, decline
  - b. Growth, exploration, establishment, maintenance, decline
  - c. Beginning, awareness, establishment, maintenance, final
  - d. Growth, exploration, establishment, maintenance, final
- (Marks 3)**
- ii) According to Holland, an individual who seeks concrete and practical activities within their work environment is categorized as \_\_\_\_\_ personality type.
- a. Artistic
  - b. Investigative
  - c. Social
  - d. Realistic
- (Marks 3)**
- iii) Emotional intelligence refers to qualities such as understanding your own feelings, empathy for others, and
- a. Possessing above average verbal and math skills
  - b. The ability to manage emotions.
  - c. Having a good sense of humor.
  - d. Understanding human relations research.
- (Marks 3)**
- iv) Providing new employees with basic information regarding background is
- a. employee orientation
  - b. employee training
  - c. both A and B
  - d. none of above
- (Marks 3)**
- v) Talkative vs. silent; frank, open vs. secretive; adventurous vs. cautious; sociable vs. reclusive. These traits describe which dimension of personality?
- a. Agreeableness
  - b. Conscientiousness
  - c. Extraversion
  - d. Culture
- (Marks 3)**

- vi) Attitudes are formed throughout our lifetime, and are often based on experience. Which of the following experiences could lead to the development of attitudes?
- a. Direct instruction from another individual.
  - b. Conditioning or making associations.
  - c. A predisposition for optimism.
  - d. All of the above.

(Marks 3)

- vii) Which of the following is considered to be important in achieving happiness in life?
- a. Being fair, kind, helpful, and trusting of others.
  - b. Developing a sense of self esteem.
  - c. Appreciating the joys of day-to-day living.
  - d. All of the above.

(Marks 3)

- viii) Focus on long-term issue, that are hard-to-reverse are part of
- a. coaching
  - b. mentoring
  - c. informal training
  - d. formal training

(Marks 3)

- ix) In career development, providing individual development plans for employees is part of
- a. individual role
  - b. manager role
  - c. employer role
  - d. line manager

(Marks 3)

- x) A process in which the manager, supervisors or an external expert acts as the advisor, philosopher and guide is called:
- a. career anchoring
  - b. career development
  - c. mentoring
  - d. none of the above

(Marks 3)

xi) The systematic and deliberate advancement made by an individual in his career in the entire work life is known as

- a. career path
- b. career goals
- c. career guidance
- d. career anchoring

(Marks 3)

xii) Our dress code is an example of \_\_\_\_\_ communication.

- a. Verbal
- b. nonverbal
- c. written
- d. spoken

(Marks 3)

xiii) Who discovered that people can learn new information and behaviors by watching other people, also known as Social Learning Theory?

- a. Erik Erikson
- b. Albert Bandura
- c. Jean Piaget
- d. Abraham Maslow

(Marks 3)

xiv) Extrinsic and intrinsic are two types of what?

- a. Behaviour
- b. Languages
- c. Motivation
- d. Punishment

(Marks 3)

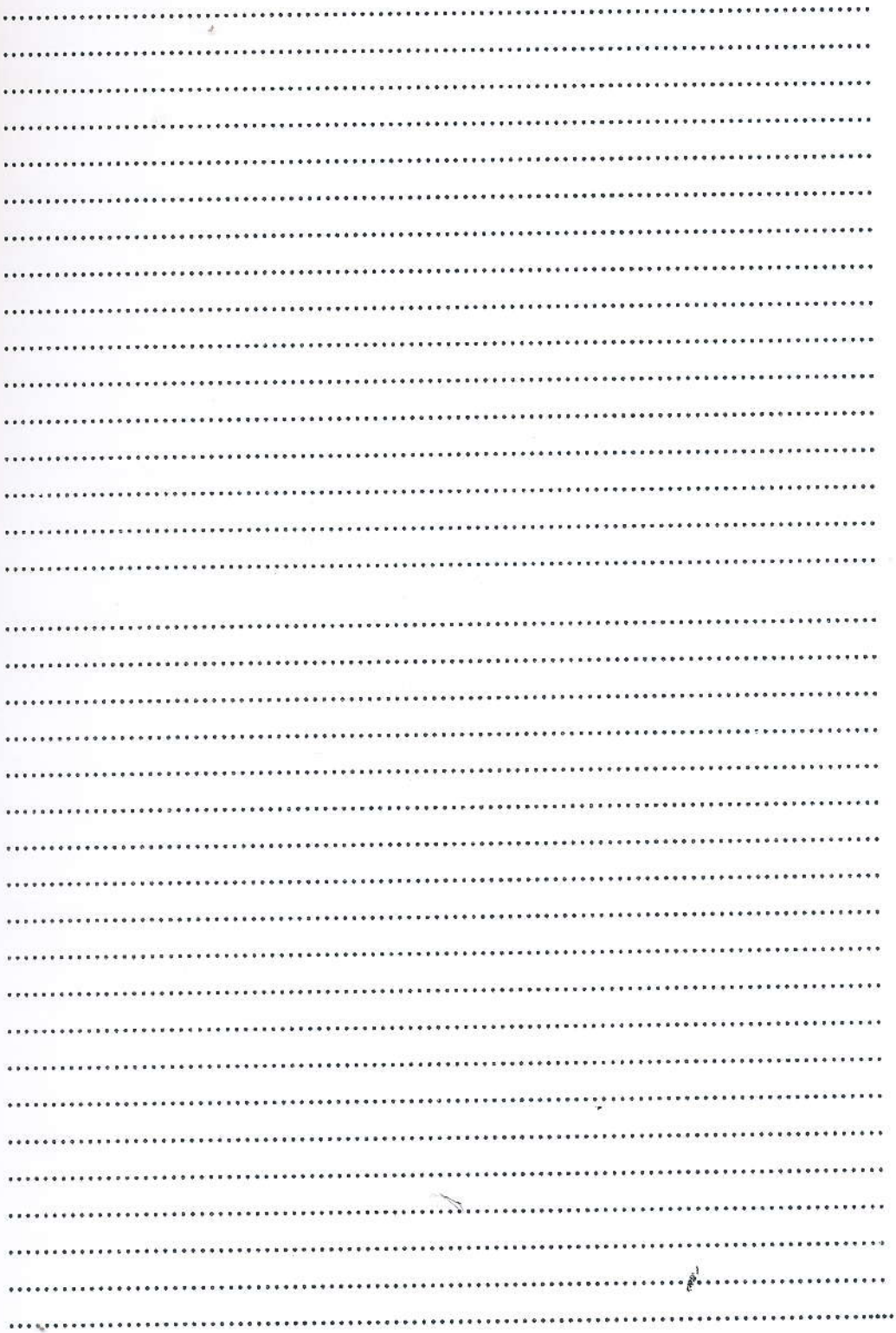
xv) Positions held by an individual throughout his work life are normally referred to as:

- a. job
- b. task
- c. career
- d. none of the above

(Marks 3)

(Total 45 Marks)







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(Total 20 Marks)





